



"THE STANDARD OF EXCELLENCE IN THE INDUSTRY"

To our valued customers,

Due to ever rising freight costs, we are forced to increase our Full Freight Allowance **(FFA) to \$3500 Net Invoice total**, as of March 15<sup>th</sup> 2025. We have maintained the previous level (\$3000) for several years, but we are at the mercy of the freight companies and their policies. Along with rising tangible costs, they are becoming notorious for nit-picking on extraneous charges such as jobsite delivery, residential delivery, accessorial, and call-ahead charges. Where we would rarely see these types of charges added to bills in years past, they are quite prevalent now.

This change is the smallest and least punitive way for us to adjust to the escalating cost of freight. We make a genuine effort to provide stable pricing for as long as we can and will continue to do so. As always, we thank you for your continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Chuck Littlebrant". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

Chuck Littlebrant  
General Manager